



Job Description

Title: Senior Product Owner

Purpose of the role: The Senior Product Owner will play a pivotal role in shaping and delivering our B2B software products. This individual will be responsible for defining the product vision, working closely with cross-functional teams to execute the product roadmap, and ensuring our solutions meet the evolving needs of our clients. The ideal candidate is a self-starter with strong leadership skills, able to drive the team forward with energy and purpose.

Key responsibilities:

- Develop and communicate a clear product vision and roadmap, aligned with business objectives and customer needs.
- Collaborate with internal and external stakeholders, including clients, to gather requirements, set priorities, and ensure alignment throughout the product lifecycle.
- Maintain and prioritise the product backlog, ensuring that the development team is focused on the most valuable features and enhancements.
- Inspire and lead a cross-functional team, including developers, designers, and QA, to deliver high-quality software solutions on time and within scope.
- Collaborate with the wider business and SMEs to ensure alignment in the delivery of our products and our go to market strategy.
- Conduct regular market research and competitor analysis to identify trends, opportunities, and areas for improvement in our product offerings.
- Track and analyse product performance metrics, using insights to inform future development and enhancements.
- Champion Agile methodologies within the team, ensuring efficient and effective delivery of product increments.
- Maintain and report on your agreed KPI's
- Adhere to all administration procedures, especially with regards to RDB (company database)
- Adhere to GDPR processes and personal data management
- To always maintain confidentiality
- Attend management meetings as required
- Always maintain the company's expected level of service delivery to internal and external customers and remain committed to customer service excellence
- Conduct business in a professional, ethical, and fair manner, always protecting the Company's best interests
- Contribute to improving the performance of the team by putting forward new ideas and by implementing change when requested to do so, strive for continuous improvement.
- Carry out any duties commensurate with the role and as deemed suitable by the Company.



- Prepared to travel within the UK on business as required
- Adherence to Visku's HR, H&S and ISO 27001 and 9001 Information Security policies and procedures
- Understand and follow all access control for buildings and IT systems – as per AAC form

Values:

- Live your working life according to our values to ensure you interact with customers, colleagues, candidates, and suppliers in a way that mirrors the belief of the company

Health & safety:

- Responsible for own Health & Safety and ensure a safe working environment for colleagues
- Ensure safe working practices are maintained

Signed by the candidate:

Name:

Date:

Signed on behalf of the company:

Name:

Job title:

Date:



Person specification

HEALTHFNDD:

- **B2B Expertise:** Extensive experience (5+ years) in product ownership, with a strong focus on B2B software or applications.
- **Leadership Skills:** Proven ability to lead and motivate cross-functional teams, driving projects forward with pace and determination.
- **Interpersonal Skills:** Excellent communication, negotiation, and stakeholder management skills, with the ability to build strong relationships at all levels.
- **Technical Acumen:** A solid understanding of software development processes, with the ability to bridge the gap between technical teams and business stakeholders.
- **Self-Starter:** Highly motivated, proactive, and able to work independently, taking ownership of projects from concept to completion.

Behavioural competencies:

- Determination and can-do attitude providing solutions and suggestions
- Flexibility in approach. The ability to embrace that change and be positive is important
- To be part of a business who work hard but enjoy doing so
- Opportunities to take on more and develop knowledge of an exciting sector
- Ambitious
- To be challenged and be positively challenging
- Quick learner on new systems
- Loves to engage and take the team with them on a journey – involve and influence
- Passionate and driven to succeed – self starter
- Proactive and highly motivated
- Drive, resilience, and enthusiasm - Focused upon results; remains positive and retains forward momentum, times; hard working and committed
- Customer and supplier focus - Committed to understanding and exceeding the expectations of customers, both internal and external
- Communicating and influencing - A good two-way communicator; first class verbal and written presentation skills
- Personable with a sense of humour; ability to work with and charm all stakeholders
- Able to use a range of influencing techniques, and be creative with different types of personalities
- Problem solving and decision making - Analyses issues and breaks them down into their component parts; identifies potential solutions and systematically evaluates them



- Good attention to detail, excellent numerical skills, ability to multi task and prioritise under pressure
- Building effective relationships - uses interpersonal skills to build and maintain effective relationships inside and outside the business. Understands team dynamics; encourages collaborative working across internal and external boundaries; can manage upwards

Visku –

Visionary thinking. Proven expertise

Unlocking the power of business supply chains

Values & Culture:

<p><i>Progressive yet Pragmatic</i></p>	<p>We're the people reimagining supply chains. We uncover new and visionary approaches that challenge convention.</p> <p><i>yet</i></p> <p>We're grounded in the real world where every idea is practical and deliverable.</p>
<p><i>Curious yet Rigorous</i></p>	<p>We're always looking for opportunities and insights in partnership with our customers – anything that unlocks their potential.</p> <p><i>yet</i></p> <p>We do everything with consideration and rigour. We work tirelessly to get the detail right, whether it's for huge change or marginal gain.</p>
<p><i>Energised yet Dependable</i></p>	<p>We have a passionate and energetic way of working that drives results.</p> <p><i>yet</i></p> <p>We focus on delivery with consistency</p>



	and integrity, making us relentlessly reliable and trusted.
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